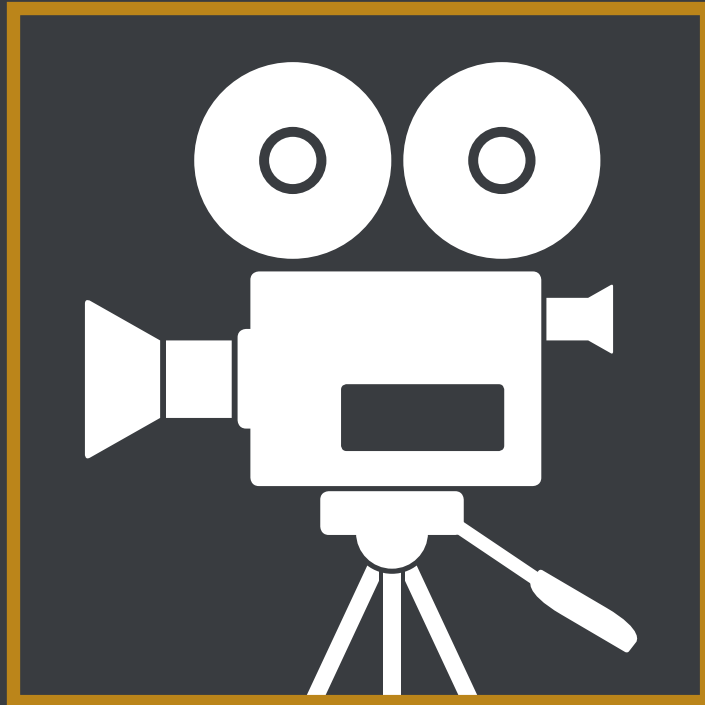




TOKIOMARINE
AMERICA



INLAND MARINE FLOATERS



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TOKIO MARINE
AMERICA

Tokio Marine America's inland marine specialists focus on a wide range of mobile equipment and assets that are commonly referred to as 'floaters'. With an extensive knowledge of the industries and underwriting techniques, we put our collective experience together to offer you both standard and creative solutions for property in motion.

Musical Instruments. Film Equipment. Leased Property. Installment Sales. These all qualify as an inland marine 'floater'. And what about Mobile Medical Imaging Equipment? This too is inland marine.

Tokio Marine America brings its historical ingenuity with the inland marine underwriter's sense of creativity and problem solving to provide our producers a complete suite of products.

Our Inland Marine team consists of multi-dimensional industry specialists providing exquisite service to a hand-selected group of distribution partners.

APPETITE

Our Target Customers

- Orchestras
- Symphonies
- Film Production Companies
- Hospitals
- Medical Offices
- Data Centers
- Country Clubs
- Agricultural Interests
- Any commercial customer with mobile articles or equipment

Risk We Usually Avoid

- Personal Lines Insurance
- Jeweler's Block
- Railroad Rolling Stock
- Cold Storage Locker Risks

PRODUCTS

Products Available

- Scheduled Property Floater
- Installment Sales Coverage
- Leased Property Insurance
- Mobile Medical Equipment
- Electronic Data Processing Equipment
- Golf Course Coverage
- Irrigation Equipment Coverage

Product Capabilities

- Ability to tailor specialized provisions to meet unique customer needs
- Willingness to consider broker manuscripts

FEATURES

Unique Features

- We work with only a select group of distribution partners
- Experienced underwriters and a flat organizational structure resulting in faster decisions
- A strategic partnership with Pall Mall Art Appraisers to assist our agents and clients in proper valuation on items of a historical or artistic nature
- A keen interest in partnering with our sister company, Philadelphia Insurance, on a combination of package and floater insurance products for interested producers

Minimum Premium

Our relationships-driven approach eliminates the need for pre-determined minimum premiums. Let us work with you to establish what makes the most sense for both parties.

Admitted Status

Tokio Marine is licensed and approved to write inland marine business in 50 states. Non-admitted capabilities are available for unique opportunities.

+100 years
in the United States

\$170 billion
in Total Assets

Excellent security of
A++ (Superior)
for the Group (AM Best)

40,000 employees
worldwide

Tokio Marine America is the marketing name for
Tokio Marine America Insurance Company (TMAIC)

tmamerica.com

To Be a *Good Company*